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Date: 23 July 2025 Ref: COMP/795 التاريخ : 23 يوليو 2025 المرجع : COMP/795

تحية طيبة وبعد

Dears/ Boursa Kuwait Company State of Kuwait

Dear Sirs,

Subject: Analyst \ Investors Conference Meeting for the Second Quarter of the fiscal year 2025

With reference to the above subject, and adhering to

8-4-2 regarding the listed companies' obligations (Analyst\ Investors conference), we would like to inform you that:

- 1- The analysts / Investors conference for the Second Quarter of the fiscal Year 2025 was conducted Today Wednesday, July 23rd, 2025, at 2:00 PM (Kuwait Local Time) via live internet broadcast, noting that no material information was discussed during the conference.
- 2- Attached is the analysts / Investors ' presentation for the Second Quarter of the fiscal Year 2025.
- 3- Kuwait Telecommunications Company stc will disclose the minutes of the conference within three working days from the conference day.

<u>الموضوع / اجتماع مؤتمر المحللين/ المستثمرين –الريع الثاني عن</u> السنة المالية 2025

بالإشارة إلى الموضوع أعلاه، وعملاً بأحكام المادة 8–4-2 من كتاب قواعد البورصة بشأن التزامات الشركات المدرجة (الافصاح عن مؤتمر المحللين/ المستثمرين) نود الافادة بما يلي :

- انعقد مؤتمر المحللين/ المستثمرين للربع الثاني عن السنة المالية 2025, اليوم الأربعاء 23 يوليو 2025 في تمام الساعة 2:00 ظهراً (وفق التوقيت المحلي لدولة الكويت) عن طريق بث مباشر على شبكة الانترنت، علماً بأنه لم يتم الافصاح عن أي معلومة جوهرية جديدة خلال المؤتمر.
- 2- مرفق العرض التقديمي للمحللين / المستثمرين للربع الثاني عن السنة المالية 2025.
 - 3- سوف تقوم شركة الاتصالات الكويتية stc بالافصاح عن محضر المؤتمر خلال ثلاثة أيام عمل من تاريخ المؤتمر.

وتفضلوا بقبول فائق الاحترام,

Sincerely yours,

أحمد ابراهيم المراد مدير عام الشؤون القانونية والالتزام Ahmed Ibrahim AL-Murad Legal Affairs and Compliance

General Manager

SiC شركة الاتصالات الكوسية

نموذج الافصاح عن معلومة جوهرية Disclosure of Material Information Form

Date:	23/07/20	025	التاريخ :				
Name of The Listed Company:		سم الشركة المدرجة					
Kuwait Telecommunications Company stc		ركة الاتصالات الكويتية stc					
Disclosure Title		عنوان الافصاح					
Disclosure of Material Information		افصاح معلومة جوهرية					
The Material Information			المعلومة الجوهرية				
As per article 8-4-2 regarding the listed companies' obligations (Analyst\ Investors conference) we would like to inform you that:		عملاً بأحكام المادة 8-4-2 من كتاب قواعد البورصة بشأن التزامات الشركات المدرجة (الافصاح عن مؤتمر المحللين/ المستثمرين) نود الافادة بما يلي :					
1- The analysts / Investors conference for Quarter of the fiscal Year 2025 was con Wednesday, July 23 rd 2025 at 2:00 PM (Time) via live internet broadcast, noting information was discussed during the conference of the conferen	nducted Today (Kuwait Local I that no material	، تمام الساعة بت) عن طريق	1- انعقد مؤتمر المحللين/ المستثمرين للربع الثان المالية 2025, اليوم الأربعاء 23 يوليو 2025 في 2:00 ظهراً (وفق التوقيت المحلي لدولة الكوي بث مباشر على شبكة الانترنت، علماً بأنه لم عن أي معلومة جوهرية جديدة خلال المؤتمر.				
2- Attached is the analysts / Investors ' presentation for the second Quarter of the fiscal Year 2025.		2- مرفق العرض التقديمي للمحللين / المستثمرين للربع الثاني عن السنة المالية 2025.					
3- Kuwait Telecommunications Company stc will disclose the minutes of the conference within three working days from the conference day.		1- سوف تقوم شركة الاتصالات الكويتية stc بالافصاح عن محضر المؤتمر خلال ثلاثة أيام عمل من تاريخ المؤتمر.					
Significant Effect of the material in the financial position of the compa		بالي	أثر المعلومة الجوهرية على المركز الم للشركة				
No financial effect			لا يوجد أثر مالي				







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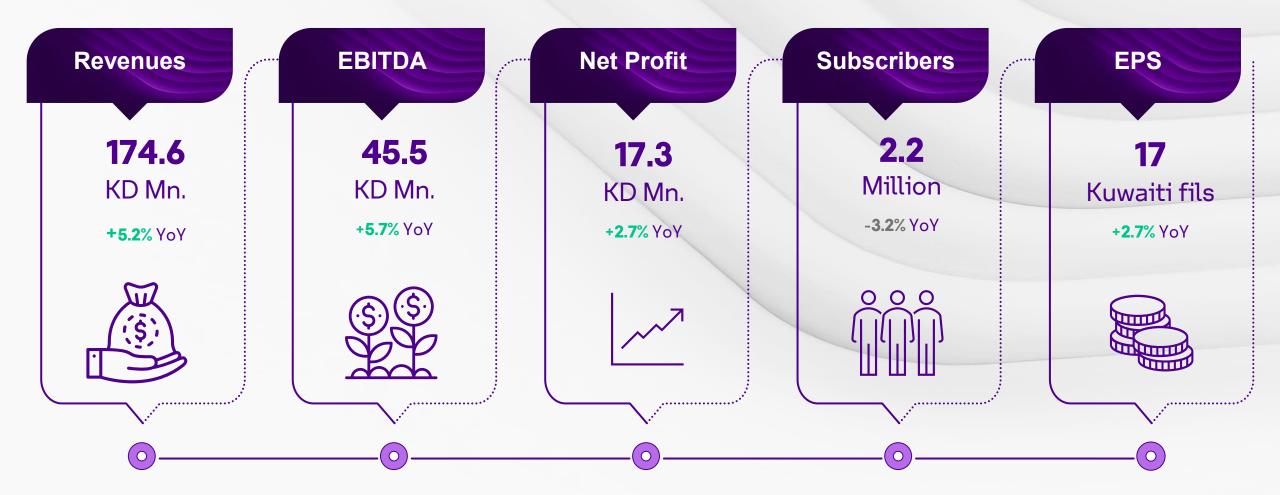
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H1-2025 Results Highlights

Solid performance with improved financial metrics





Key Highlights



The Launch

Pioneering Kuwait's digital future, stc launched 5G Advanced, a new era of intelligent connectivity, driving innovation and enabling a smarter, more connected society with higher speeds, smarter network capabilities and enhanced user experience.



Compliance Leadership

- First in Kuwait to earn ISO 37301 for Compliance Management System.
- > Awarded ISO 45001 for health & safety commitment.



Global Brand & Partnership Recognition

> stc Group was ranked among the top global telecom brands by Brand Finance.



Operational Excellence & Business Enablement.

- Progressed a major enterprise digital enablement project under a strategic agreement.
- Best Corporate Governance Telecom Company Award 2024.

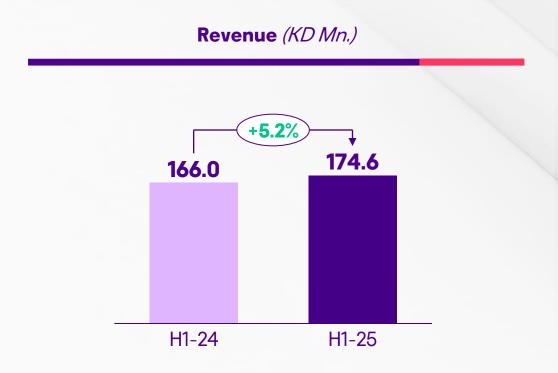


Innovation & Future Readiness

> stc launched the 3rd intake of the 'inspireU' program to support startups and SMEs in Kuwait.



Strong revenue growth, driven by the consumer segment





Revenue growth of 5.2% YoY to reach KD 174.6 Mn. reflects strong top-line performance.

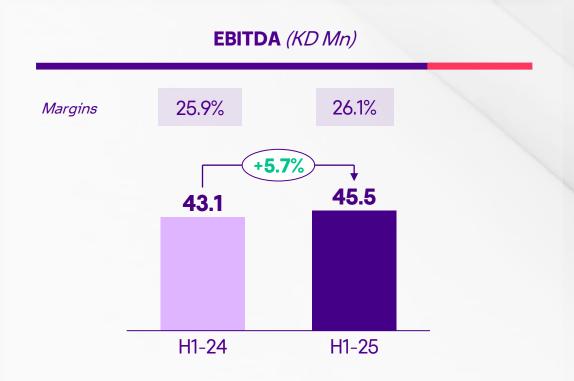
Revenue by Segment (KD Mn) Consumer -**Enterprise** -**Point in Time Point in Time** 48.2 9.1 27.6% of Total Revenue 5.2% of Total Revenue **Enterprise** -Consumer -**Over Time Over Time** 86.0 31.4 49.3% of Total Revenue **18.0%** of Total Revenue

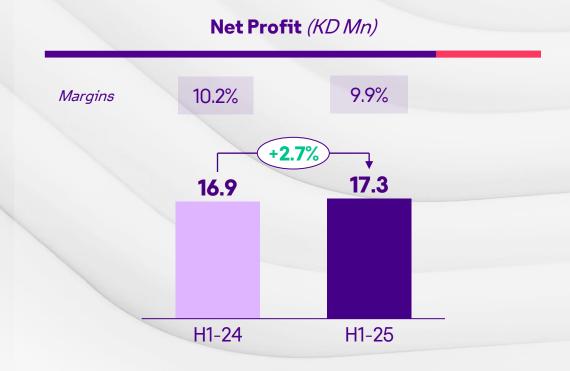


Consumer segment drove ~77% of stc's revenues, while the Enterprise segment remained stable and well-positioned to capture future growth opportunities.



Growth in earnings led to margin improvement







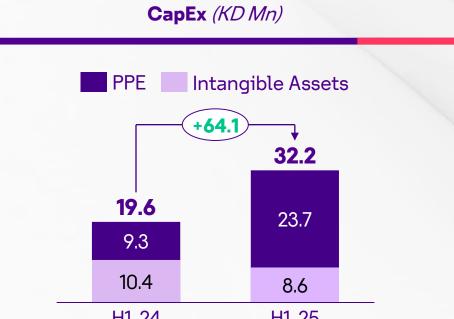
EBITDA grew by 5.7% YoY to reach KD 45.5 Mn, with margins improved to 26.1%.

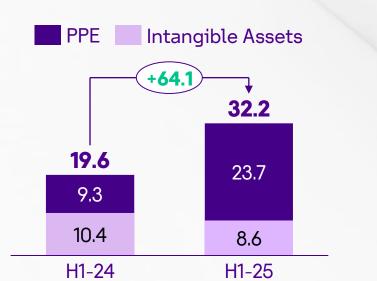


Net profit increased by 2.7% YoY to KD 17.3 Mn, with profitability maintained despite minor margin compression due to tax introduction.



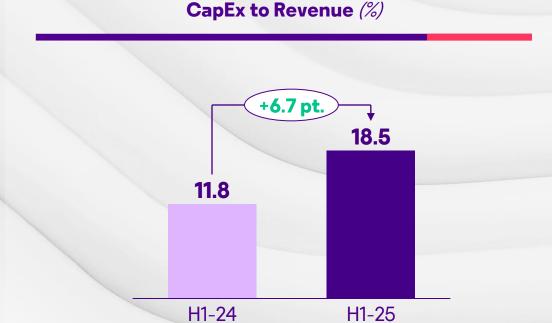
CapEx surge supports future ready network







CapEx reached KD 32.2 Mn, driven by investment in network modernization and infrastructure upgrades.

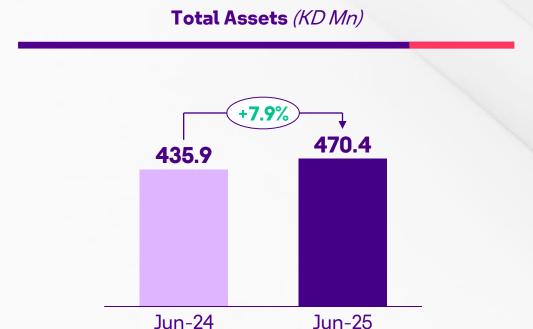




CapEx-to-revenue rose to 18.5%, reflecting increased investment focus to support long-term capacity and service innovation.

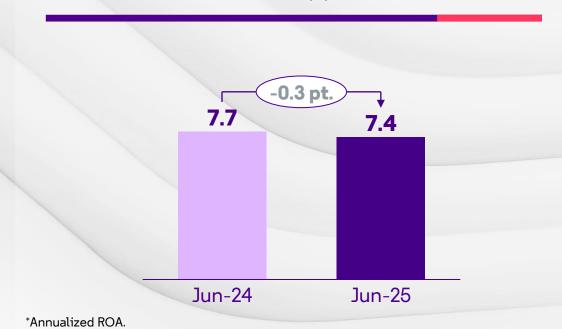


Strong balance sheet growth with resilient returns





Total assets increased 7.9% YoY to reach KD 470.4 Mn., driven by increased CapEx and strategic investments, supporting future service and revenue expansion.



ROA* (%)

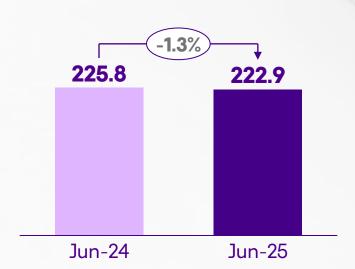


ROA stood at 7.4%, slightly lower year-on-year, primarily due to the timing of strategic investments.



Capital structure actively managed to balance growth and returns

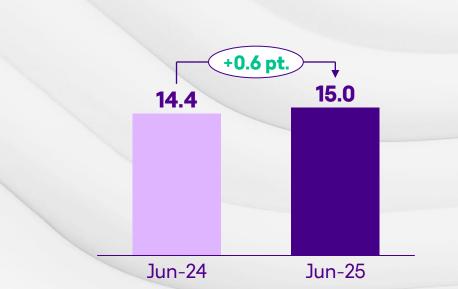






Shareholders' equity declined slightly by 1.3% YoY to KD 222.9 Mn, primarily due to dividend distributions, highlighting the company's commitment to consistent shareholder returns.





*Annualized ROE.



ROE rose to 15%, supported by earnings growth and a leaner equity base, highlighting efficient capital deployment and shareholder value orientation.





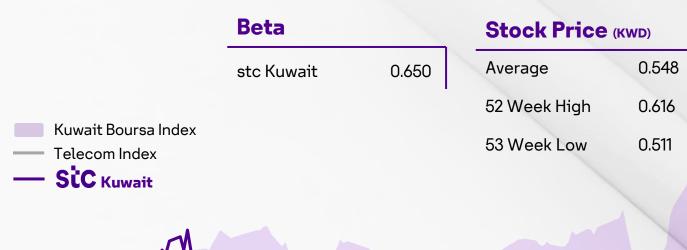
Appendix

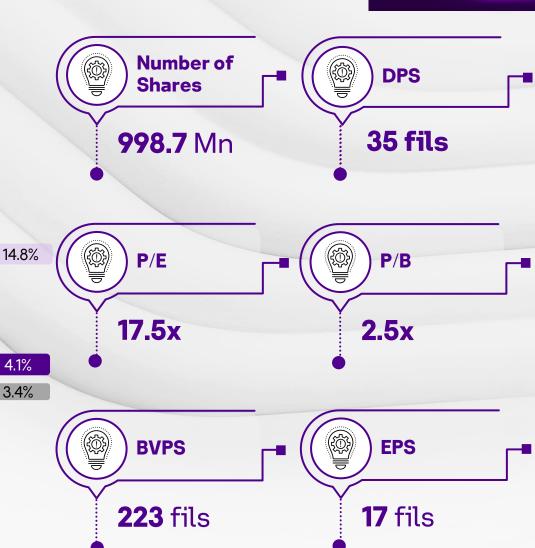
- Share Performance and Valuation Snapshot
- Share & Market Performance
- Statement of Financial Position (2022 June 2025)
- Income Statement (2022 6M 2025)

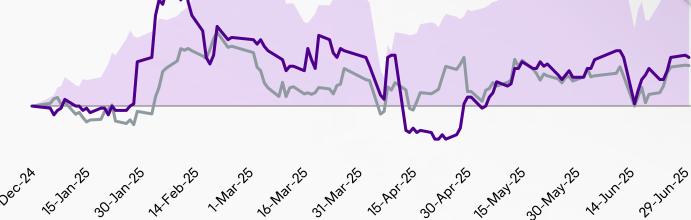




Share Performance Vs. Index (H1-2025)







Statement of Financial Position (2022 – June 2025)

Statement of Financial Position	2022	2023	2024	Jun-24	Jun-25
	KD Mn	KD Mn	KD Mn	KD Mn	KD Mn
Assets					
Property and equipment	171.2	161.9	146.4	142.0	156.4
Goodwill and intangible assets	42.1	40.7	41.7	45.9	44.8
Right of use assets	_	-	19.9	18.1	27.2
Trade and other receivables	5.1	0.4	0.6	0.7	0.5
Contract Assets	16.3	18.7	20.2	19.8	23.1
Total non-current assets	234.6	221.7	228.8	226.5	252.0
Inventories	7.9	12.8	14.7	10.4	13.9
Prepayments and other current assets	9.1	9.5	10.5	7.5	10.0
Trade and other receivables	47.3	56.9	54.1	64.9	62.5
Contracts assets	46.5	45.3	48.3	47.3	49.3
Cash, cash balances and deposits	79.0	101.4	105.8	79.4	82.6
Total current assets	189.8	226.0	233.4	209.4	218.3
Total assets	424.4	447.7	462.2	435.9	470.4
Equity And Liabilities					
Share capital	99.9	99.9	99.9	99.9	99.9
Statutory reserve	52.5	52.5	52.5	52.5	52.5
Other reserves	0.2	(0.1)	0.1	(0.0)	0.2
Retained earnings	88.9	91.6	88.0	73.5	70.4
Total equity	241.4	243.9	240.5	225.8	222.9
Employees' end of service benefits	12.1	13.6	12.9	14.0	13.7
Islamic financing facilities	23.0	17.3	11.5	14.4	8.6
Lease liabilities	-	-	14.6	9.8	21.8
Trade and other payables	6.4	8.7	2.3	2.5	1.8
Total non-current liabilities	41.5	39.5	41.3	40.7	45.9
Islamic financing facilities	<u> </u>	5.8	5.8	5.8	5.8
Lease liabilities			5.7	6.9	6.6
Trade and other payables	141.4	158.6	169.0	156.7	189.2
Total current liabilities	141.4	164.3	180.4	169.4	201.6
Total liabilities	183.0	203.8	221.8	210.1	247.5
Total equity and liabilities	424.4	447.7	462.2	435.9	470.4



Income Statement (2022 – 6M 2025)

Income Statement	2022	2023	2024	6M-2024	6M-2025
	KD Mn	KD Mn	KD Mn	KD Mn	KD Mn
Revenue	336.4	327.4	336.5	166.0	174.6
Operating expenses	(189.3)	(170.6)	(183.9)	(88.5)	(96.0)
Staff costs	(26.7)	(27.2)	(25.6)	(13.5)	(12.9)
Expected credit losses on trade & other receivables and contract assets	(11.0)	(14.9)	(12.9)	(6.3)	(5.4)
Depreciation, amortization and write-offs	(50.8)	(50.1)	(50.6)	(25.4)	(25.7)
General and administrative expenses	(27.5)	(30.4)	(29.1)	(14.7)	(15.0)
Finance costs (Net)	(1.4)	(2.0)	(2.6)	(1.3)	(1.2)
Impairment of goodwill	-	_		-	-
Share of results from associate			_	-	<u>-</u>
Finance income and others, net	5.3	2.4	1.5	1.8	1.1
Profit before Contributions to KFAS, NLST, Zakat and BOD Remuneration	35.0	34.6	33.4	18.0	19.6
KFAS	(0.4)	(0.3)	(0.3)		
NLST	(0.9)	(1.0)	(1.0)		_
Zakat	(0.4)	(0.4)	(0.4)	<u>-</u>	_
Taxation	-	_	-	(1.0)	(2.1)
BOD remuneration	(0.2)	(0.2)	(0.3)	(0.2)	(0.2)
Net Profit for the Year/Period	33.2	32.7	31.4	16.9	17.3
Basic and Diluted Earnings per share (Fils)*	33	33	31	17	17

^{* 6}M-2024 and 6M-2025 reflect the new taxation law issued by the State of Kuwait for introducing domestic minimum top-up tax effective from the year 2025 on entities which are part of MNE Group with annual revenues of EUR 750 million or more. The Law provides that a top-up tax shall be payable on the taxable income at a rate equal to the difference between 15% and the effective tax rate of all constituent entities of the MNE group operating within Kuwait.









Ticker

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Thank You



